



PROFILE

Enable Consulting is born from a business idea to organize a network of high-profile managers, able to share high-level skills, in order to assist companies and organizations in their stages of development or transition.

We offer methods and experiences concrete and successful, gained in the field by those who held managerial positions in top management roles, managing companies during transition phases, and keeping in mind the difficulties involved restructuring projects or processing, knowing and anticipating corrective actions and the most effective methodologies of communication and involvement of people.

Enable Consulting can provide assistance to businesses through management consulting activities or to join the management team, according to different forms of collaboration, including business risk sharing.

OFFERTA

We guarantee the maximum flexibility in supporting entrepreneurs and managers into the complex path of "change", both it is related to tactical actions or it is referred to strategic contexts.

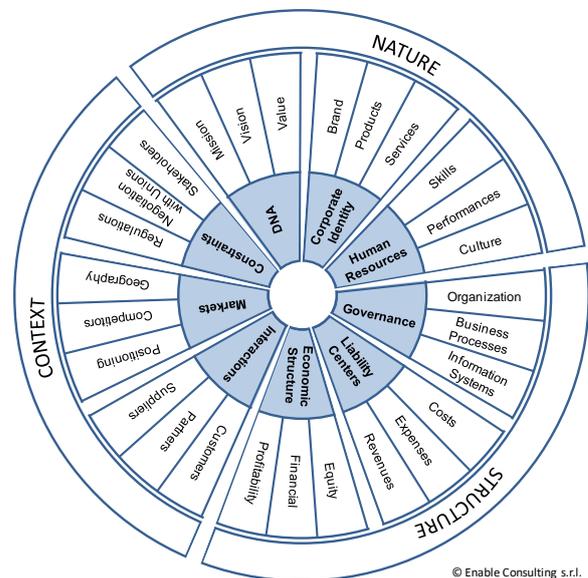
Our offering covers the two distinct phases of any change management approach: design and execution.

We are able to plan: startup new businesses or business units, diversification, re-launch, strategic repositioning, restructuring, acquisition or transfer of business or branch of company, succession planning, but even to take charge of projects already structured and ensure their implementation.

Our strength is the ability to manage both parts, following a single consistent path that provides more concreteness, strength and continuity to the initiatives and to the expected results by transferring the culture of change and putting the company in a position to continue to improve the started process over time.

DESIGN THE CHANGE

The consultant activities are based on a business analysis at 360°, which focuses on all areas, through the understanding of the fundamental factors, grouped into standard criteria:



the nature: tracing the "DNA" of the company, its corporate identity and the human resources characteristics

the structure: understanding the principles on which has been established the company governance, the liability centers and the economic structure

the context in which the company is operating, analyzing the counterparties with which it interacts, the markets, and finally the constraints that the context itself imposes.

The analysis aims to identify the necessary interventions, setting priorities and benefits in a concrete way, according to a measurement system that quantifies the potential difference between the present situation and the expected one and tracks the actions needed to bridge the gap between the two measures.

EXECUTE THE CHANGE

This is the most complex and delicate phase, because its success is strongly linked to the corporate culture.

There are frequent situations of mismatch between the design of a set of actions and its execution. How many times the expected outcomes did not keep their expectations? This does not always depend on errors of assessment, but by the unexpected difficulties and resistance that any change brings us.



Enable Consulting can help companies in the implementation of change projects, alongside managers or entrepreneurs, or driving the change from within, through one of the most effective tool: Interim Management.

The Interim Management is an established practice in the Anglo-Saxon countries, which is emerging in Italy as choice for supporting and protecting SMEs, which

may use, for a predefined period of time, high profile managers able to assume leadership roles in the organization, without having to create relationships of dependency indefinitely.

SECTORS

Enable Consulting brings the experience of managers who have effectively dealt with the competitiveness of markets, both local and international, in areas such as:

- ✓ insurance
- ✓ banks
- ✓ information technology
- ✓ retail
- ✓ logistics
- ✓ production
- ✓ human resources
- ✓ tertiary
- ✓ utilities

executing structural actions in areas that represent the backbone of business, such as:

- ✓ business strategies
- ✓ marketing and communications
- ✓ organization and management processes
- ✓ management control
- ✓ sales
- ✓ sourcing
- ✓ human resources
- ✓ corporate governance
- ✓ IT governance

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